



*Skylines Australia Victoria Ltd.  
2006 Annual Report*





## ***Skylines Australia Victoria Ltd. – Committee***

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# *President's report*

The first full financial year of the club's history has seen the club firmly establish itself as one of Victoria's premier car clubs. The dedication of the clubs committee and the loyalty and support of the members has allowed the club to swell to near 200 members and the club now also finds itself in a healthy financial position.

*"The biggest impact I feel we have made as a club during this period has been to establish the hosting of a number of multi-club events."*

With the previously established relationship with the WRX Club formed through their Sprint series, Skylines Australia has taken upon the decision to run a number of Motorkhana events at the DECA facilities in Shepparton. This started off as an initial one off in 2005 but the success of the event has led to the formation of a 4 round championship in 2006.

The reputation and popularity of these events is such that they now "sell out" with-in a week of opening for entries. And entrants are not only coming from within Skylines Australia and the WRX Clubs but we have also had interest from other club members the likes of PIARC, MX5 Club, BMW Club, MOCA and TCCAV. And the most pleasing thing is that a number of these

"outsiders" have been so impressed with the way Skylines Australia conducts itself as a club that they have consequently joined the club after these events. And that is the best compliment we can get.

The success of the motorkhana series has led to a venture into other multi-club activities. The recent drag day at Heathcote was another great success and looks like becoming another multi-year venture for the club to undertake. And coming up shortly we will begin what will hopefully be the first of our Drift training days which may lead to further activities in the coming years.

These new ventures come on-top of a solid continuation of the principles that got the club up and running during its first year. The social aspect of the club is still incredibly strong with the club meetings now forming a strong regular group support and following. The cruises and club displays at events such as Autosalon and the clubs on Show and Shine are still hugely popular and we have wrapped up our first ever Motorsport Club Championship with 30 odd participants in 2005 and strong following again in 2006.

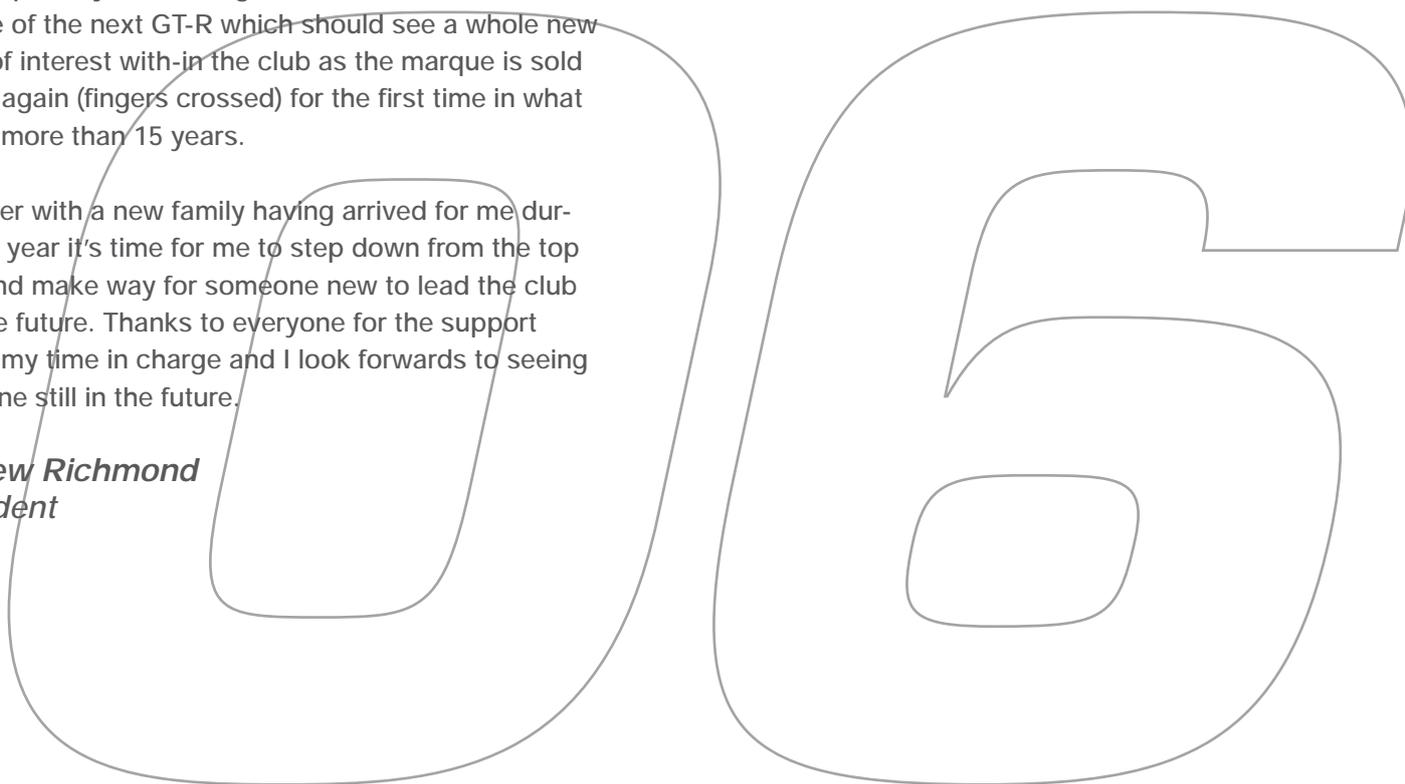




For me personally it has been a great honour to lead the club during these early times and I take great satisfaction in how the club has grown and developed. I feel confident that the long term future of the club is secure and I especially am looking forwards to the future release of the next GT-R which should see a whole new lease of interest with-in the club as the marque is sold locally again (fingers crossed) for the first time in what will be more than 15 years.

However with a new family having arrived for me during the year it's time for me to step down from the top spot and make way for someone new to lead the club into the future. Thanks to everyone for the support during my time in charge and I look forwards to seeing everyone still in the future.

**Andrew Richmond**  
*President*



# *Event recap*

Over the last year and a half the committee has continued to expand on ideas that have produced successful events, all thanks to hard work in planning and organisation and your efforts with volunteering.

By far our greatest event achievement has been the DECA Motorkhanas in Shepparton. A lot of time and effort was poured into the planning of SAU Vic's first DECA day. Even though numbers were down from our expected target, word spread quickly and calls for a second were promptly answered. With revised course layouts and more events added, the second was a great success. These events have not only given SAU members great enjoyment, but have also gained media exposure for the club. This has progressively become our signature event, which involves a club championship with trophies being awarded at the end of the year.

The club has also been busy coming up with new cruises and expanding on existing routes. The Great Ocean Road has become an optional two day adventure, with the introduction of a night at Apollo Bay being a great hit. The Portsea cruises have been a great success, with dinner at La Porcetta followed by the drive-ins at Dromana before heading home late in the night. Other new cruises have been pencilled in and will be completed later in the year. These include a

visit to the locations in the original Mad Max film, a two-day run along The Great Alpine Road, and many more.

Let us not forget our charity efforts. Early in 2005, talks began with a number of other car clubs to organise a charity event to raise funds for the Tsunami relief effort.

*"The resulting show 'n shine and BBQ managed to raise over \$2000 for the Australian Red Cross, showing that car enthusiasts were not only interested in cars."*

The newest addition to SAU's event calendar has been the Skyline Vs WRX drag day. This was an absolute success with numerous cars entered from both clubs.

Thanks to all that have contributed their time and efforts to make the SAU Vic events huge success. Stay safe on the roads and hope to see you all soon,

***Alan Calleja***  
*Vice President*





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# Membership review

SAU Victoria's 2005-2006 year has been very busy in regard to membership.

The bulk of our original members were due to renew and this required some careful planning and a lot of work as this was the first time these records had to be processed. A straight forward and effective process had to be planned and put into action.

With the addition of a new thread in our members section detailing how to renew and listing all membership renewal dates, information became readily available to all members. It was decided that when a membership reached its renewal date a personalised reminder e-mail would be generated. This e-mail contained all details held on file by SAU Vic providing a facility to make any relevant changes, it also provided two methods for renewal, electronic or post.

*"Whilst there are still some finishing touches to be made, the revised method has been quite effective and as a result we have had an approximate 60% renewal rate to date - with more to be processed."*

This year also saw the introduction of a much nicer and more professional looking membership card. The new cards are credit card style and are easily identifiable.

With the number of new memberships processed during the 2005-2006 period I feel confident that SAU Vic will continue to be a strong club well after the bulk of its original members have moved on over the years. The reason I say this is because it is only natural that a club will lose members over a period of time. Some sell their car, some lose interest and others simply don't have the time to be actively involved with club.

However, although some members choose not to renew, we have had approximately 80 new financial members during this period. In total SAU Vic is now home to approximately 200 financial members with that figure continuing to grow.

Looking over our records it pleases me to see such a diverse range of people and cars within SAU Vic. Personally I think this is what makes our club stand out from the others. While SAU Vic is still heavily domi-





nated my males, most of them will be pleased to know that 11 females now call SAU Vic home. Our members range in age from 18 - 61 and we also have 2 interstate members, one in Western Australia and one in New South Wales. Once again the R33 skyline proved to be the most popular with 88 on record followed by 39 R32s, 18 R34s and 7 R31s.

In conclusion things look good for SAU Vic as club. We are steadily receiving new membership applications and with SAU Vic's media exposure and expanding event calendar we have more than ever to offer members. I look forward to seeing you all in the future.

**Adam Nightingale**  
Club Secretary

It's not just the members that give our club diversity, it's also their cars. Following are some non Skylines driven by SAU Vic members...

- Nissan 180SX**
- Nissan S15 200SX**
- Nissan Silvia**
- Nissan "Onevia"**
- Nissan Cefiro**
- Nissan Pulsar**
- Nissan Stagea**
- Toyota Corolla**
- Toyota Corona**
- Toyota Supra**
- Ford XR6 Turbo**
- Ford TX5 Turbo**
- Mitsubishi Galant**
- Mitsubishi Lancer Evo**
- Subaru Impreza WRX**
- Subaru Liberty**
- Lexus IS200**
- BMW M5**
- Lada Niva**

# *Financial report*

SAU Vic had a very strong growth period in 2006 with club memberships reaching close to the 200 mark. This signifies a 68% increase in our membership base.

An increase of membership price from \$50-\$70 in January 2006 did not stop a large number of people continuing to join the club and participating in the numerous events held through the year.

Our first year of renewals instantly returned 123 members and we expect more members to renew as running of club events continues.

Our primary sources of income for 2005/06 came from strong membership renewals and events such as DECA and raffles which have been run.

Our promotion of DECA days in Shepparton has always seen a locked out session due to massive interest. With the intention of running a total of 4 in 2006, we are confident of a constant injection into the SAU Vic capital. The BBQs run at these events also see members and guests supporting SAU Vic.

SAU Vic has also endeavoured to find a number of sponsors. Phillips Automotive Lighting signed up to be a gold sponsor of SAU for 2006. We also have a

number of club supporters jump on board and provide discounts for SAU Vic members.

Due to the heavy interest in SAU Vic, we have allowed naming rights for events. This was christened by AFAS being given the naming rights to our DECA day held in November 2005 and Racingline Motorsports securing the naming rights for the series of 4 events throughout 2006.

*“SAU Vic merchandise also saw a constant contribution to the club with sales to other status boosting our image. The raffles run throughout the year were very popular with nearly \$2000 being raised for SAU Vic.”*

Expenditure for 2006 increased due to the larger number of events which SAU Vic ran for its members. CAMS charges their affiliation costs depending on the number of members which a club has so as a result, our payment to CAMS went up for affiliation and coverage during events. Also, as we ran our events

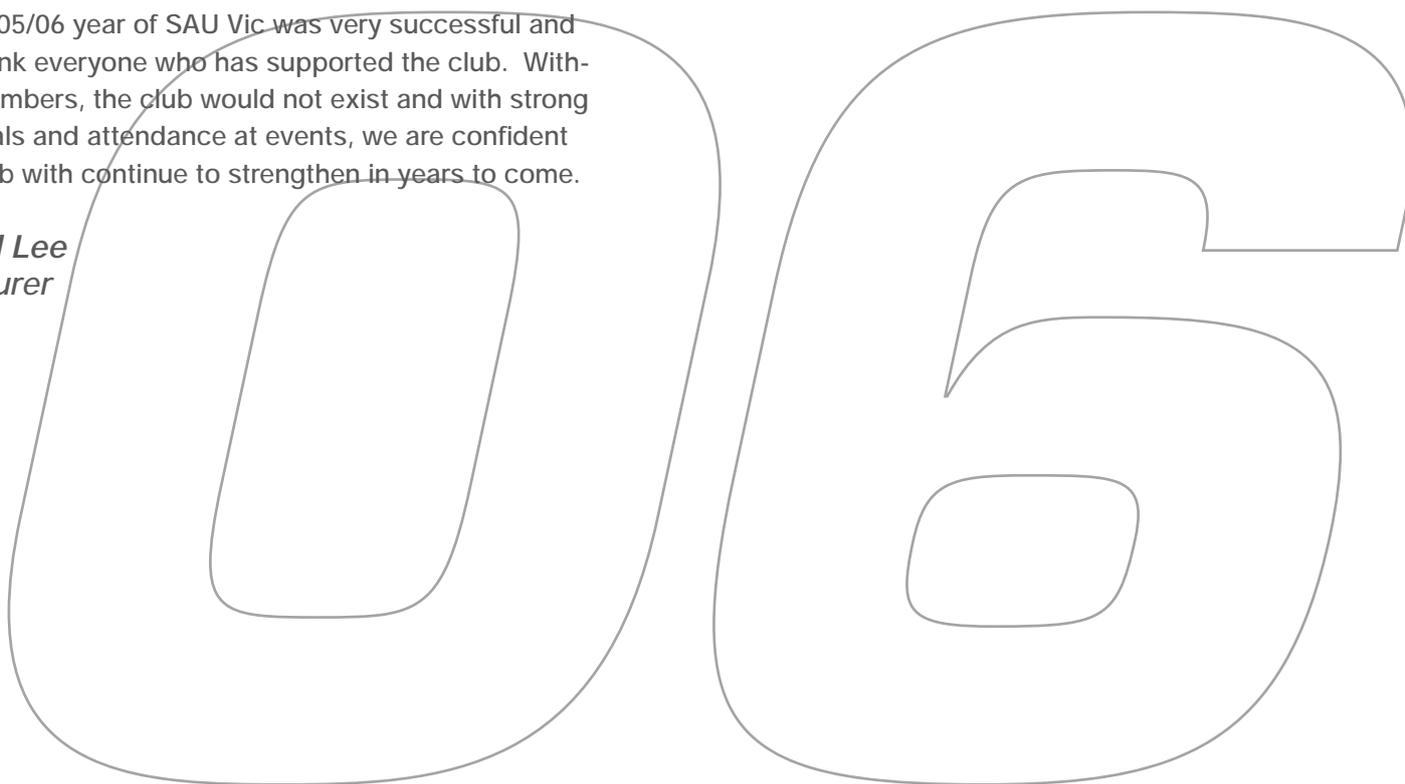




at private venues, hiring costs had to be paid to the providers. Production of SAU merchandise was also a major expense for us however this was easily recovered through strong sales.

The 2005/06 year of SAU Vic was very successful and we thank everyone who has supported the club. Without members, the club would not exist and with strong renewals and attendance at events, we are confident the club will continue to strengthen in years to come.

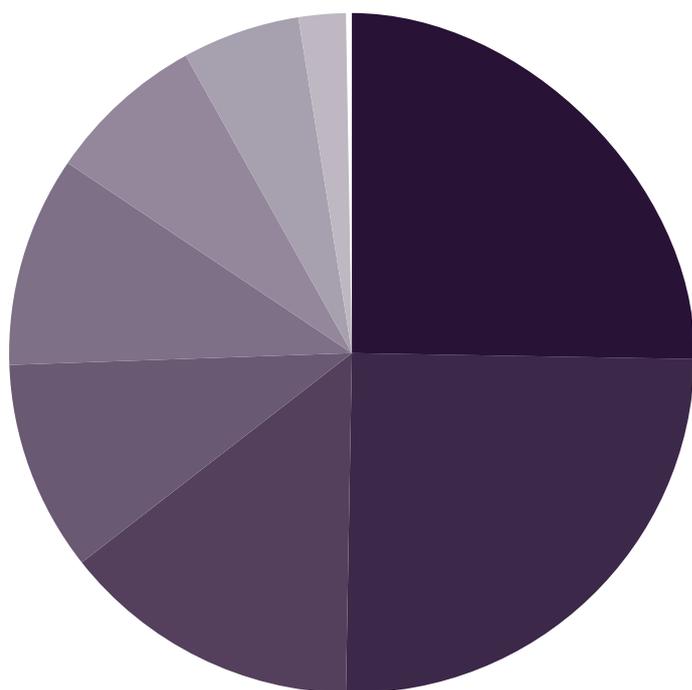
*David Lee  
Treasurer*



# Financial statements

## Income

Starting Balance	\$4,427.16
Memberships (New)	\$4,970.00
DECA (Nov and Feb)	\$4,915.00
Merchandise Sales	\$2,768.05
Event BBQs and Misc Sales	\$2,004.00
Raffles	\$1,947.00
Sponsorship	\$1,450.00
Memberships (Renewals)	\$1,100.00
Great Ocean Road Cruise 2006	\$510.00
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Total income	\$24,091.21
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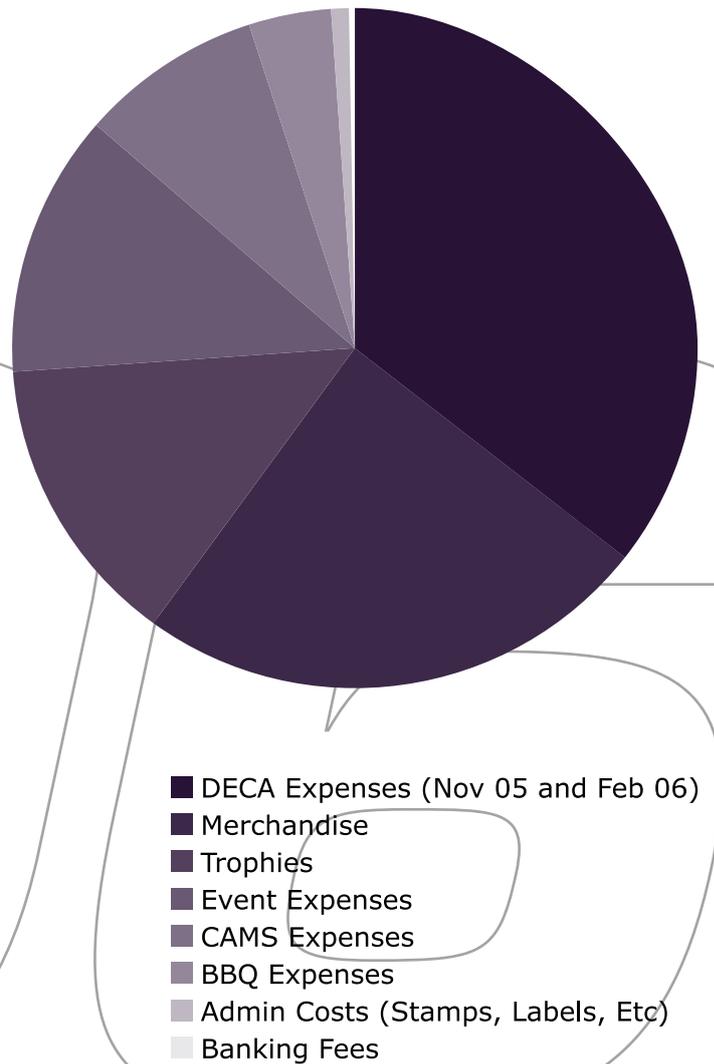


- Memberships (New)
- DECA (Nov and Feb)
- Merchandise Sales
- Event BBQs and Misc Sales
- Raffles
- Sponsorship
- Memberships (Renewals)
- Great Ocean Road Cruise 2006



## Expenditure

DECA Expenses (Nov 05 & Feb 06)	\$5,999.20
Merchandise	\$4,108.09
Trophies	\$2,333.31
Event Expenses	\$2,076.38
CAMS Expenses	\$1,455.00
BBQ Expenses	\$652.01
Admin Costs (Stamps, Labels, Etc)	\$184.69
Banking Fees	\$5.00
<b>Total outgoing</b>	<b>\$16,813.68</b>
<b>Cash on hand</b>	<b>\$7,277.53</b>





# *Club accolades*

Over the past 12-months, the club and it's members have achieved some amazing results in both public recognition and motorsport competition. Here's just a few examples...

*Melbourne  
MOTOR mag*

*2nd  
- Cal*

*EA Need For Speed U  
2nd fastest GT-R - Tarc*

*HPI magazine*

*2nd & 3rd fastest GT-*

*Zoom magaz*

*Fastest GT-R - Porsc*

*Serious Performa*

*Australian F1GH*



**e Autosalon trophies  
gazine event coverage  
3rd & 5th outright  
der Rally Masters  
nderground 2 launch  
ga Tasmania 2006  
feature articles  
R - Dutton Rally 2005  
zine feature article  
he Mt Buller Hillclimb  
nce 8 DVD feature  
Autosalon trophies**

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